

From: Mike Watson
Sent: Tuesday, December 11, 2007 7:02 AM
To: markparsons@att.net
Subject: Referral letter

Referral Letter for Mark Parsons

To whom it may concern,

Mark Parsons was the lead builder of our 5,800 square foot custom home in Southpoint, El Dorado Hills. The house was a Mediterranean style home on a sloping lot overlooking Folsom Lake. Mark worked closely with myself and my wife for around 2 years, taking the project from grading through to completion. In the role of Prime Contractor, Marks responsibilities included interpretation of all architectural plans, requesting and evaluating bids from subcontractors, engaging and managing subcontractors, ensuring quality of work and making sure we were satisfied with the completed product.

Throughout the project, Mark worked with us in an engaging and cooperative style. Whenever we encountered issues or difficulties, Mark was the calming voice of reason, and was a commensurate problem-solver, ensuring that we were fully informed of all the particulars and the scope of any problem, and how choices we made effected the overall outcome. Mark had a great rapport with the subcontractors which greatly helped in speeding the project along and ensuring quality work.

The end product was a home we both love and we would certainly work with Mark again should we embark upon a similar project. He is a pleasure to work alongside.

Mike and Stacy Watson